

# Multiple Fares

Y	fully refundable,	changes without penalty,	150% points	
M	Fully refundable,	change with \$50 fee,	100% points	7 day AP
Q	not refundable,	change with \$50 fee,	100% points	7 day AP
L	not refundable,	change with \$150 fee,	50% points	15 day AP
W	not refundable,	no change,	50% points	15 day AP

AP= advance purchase

# Buckets

Bucket	Fares	Seats in Bucket		
1	Y - \$800	30		
2	M - \$500 Q - \$425	20		
3	L - \$250 W - \$200	50		
		Aircraft has 100 seats		

Y	fully refundable,	changes without penalty,	150% points
M	Fully refundable,	change with \$50 fee,	100% points
Q	not refundable,	change with \$50 fee,	100% points
L	not refundable,	change with \$150 fee,	50% points
W	not refundable,	no change,	50% points

# Buckets

Bucket	Fares	Seats in Bucket		
1	Y - \$800	30		
2	M - \$500 Q - \$425	20		
3	L - \$250 W - \$200	50		

## Bucket Rules

- **Y fare** is sold from Bucket 1, but if bucket 1 is sold out, additional Y fare seats can be sold from buckets 2 and 3 if they have unsold seats available.
- **M and Q fares** are sold from bucket 2, but additional M and Q fare seats can be sold from bucket 3 if it has unsold seats. If buckets 2 and 3 are sold out and if bucket 1 has seats available, M and Q fares cannot be sold.
- **L and W fares** are only sold from bucket 3. When bucket 3 seats are sold, no more L and W fares may be sold.

# Buckets

Bucket	Fares	Seats in Bucket	15 days before	
1	Y - \$800	30	25 sold to Y	
2	M - \$500 Q - \$425	20	5 sold to M 2 sold to Q	
3	L - \$250 W - \$200	50	30 sold to W 20 sold to L <b>bucket sold out</b>	

Y	fully refundable,	changes without penalty,	150% points
M	Fully refundable,	change with \$50 fee,	100% points
Q	not refundable,	change with \$50 fee,	100% points
L	not refundable,	change with \$150 fee,	50% points
W	not refundable,	no change,	50% points

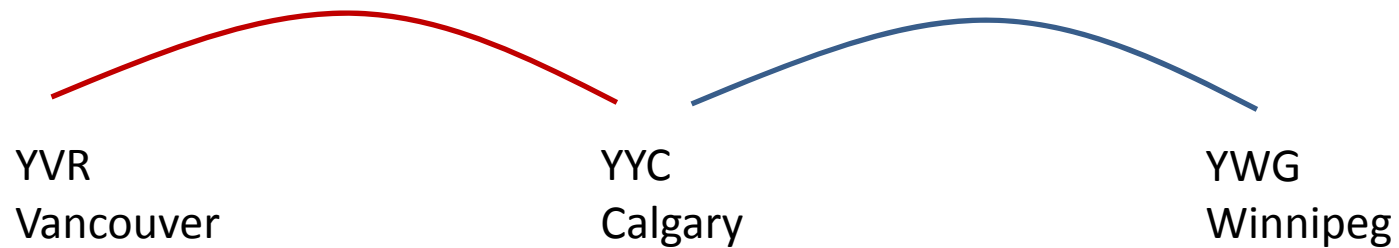
# Buckets

Bucket	Fares	Seats in Bucket	15 days before	Day of flight
1	Y - \$800	30	25 sold to Y	30 sold to Y <b>bucket sold out</b>
2	M – \$500 Q – \$425	20	5 sold to M 2 sold to Q	6 sold to Y 7 sold to M 2 sold to Q
3	L - \$250 W - \$200	50	30 sold to W 20 sold to L <b>bucket sold out</b>	30 sold to W 20 sold to L <b>bucket sold out</b>

Y	\$800	fully refundable,	changes without penalty,	150% points
M	\$500	Fully refundable,	change with \$50 fee,	100% points
Q	\$425	not refundable,	change with \$50 fee,	100% points
L	\$250	not refundable,	change with \$150 fee,	50% points
W	\$200	not refundable,	no change,	50% points

**Final Result: 95 seats sold**

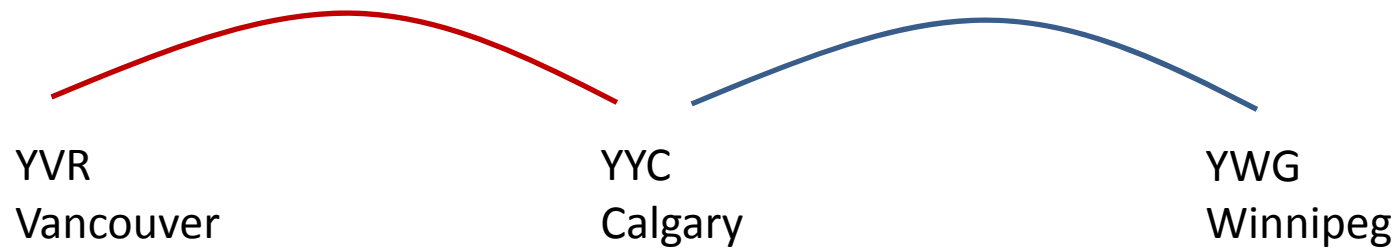
# Multiple Stop Route



Flight from YVR-YYC has passengers for

- YVR-YYC only
- YVR-YYC-YWG through passenger

# Multiple Stop Route

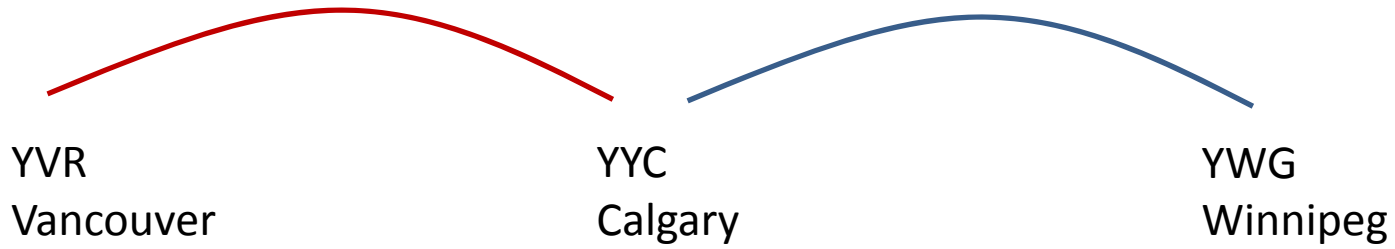


Flight from YVR-YYC has passengers for

- YVR-YYC only (local passenger)
- YVR-YYC-YWG through passenger

**How do we allocated YVR-YYC seats between the 2 types of passengers ?**

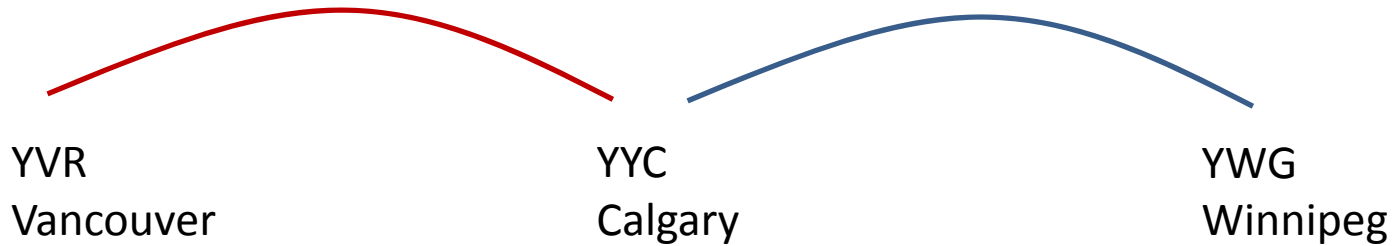
# Multiple Stop Route



Bucket	Fares	Seats in Bucket	15 days before	Day of flight
1	Y (YVR-YWG) - \$800	30		
2	Y (YVR-YYC) - \$400 Q (YVR-YWG) - \$425	20		
3	Q (YVR-YYC) - \$190	50		

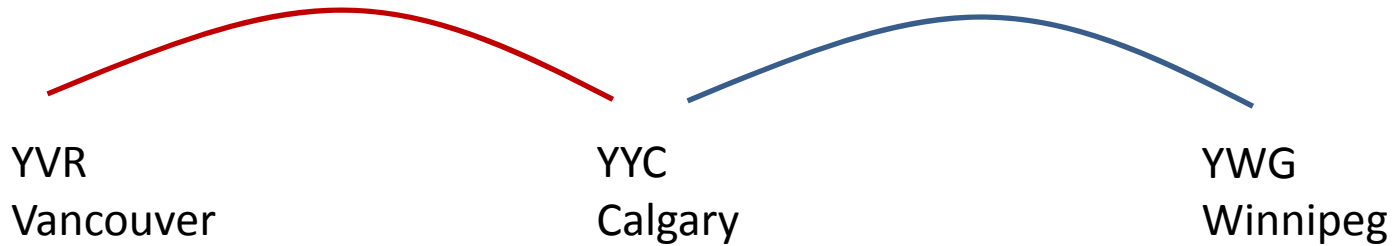


# Multiple Stop Route



Bucket	Fares	Seats in Bucket	15 days before	Day of flight
1	Y (YVR-YWG) - \$800	30	5 sold to Y(YVR-YWG)	
2	Y (YVR-YYC) - \$400 Q (YVR-YWG) - \$425	20	15 sold to Y (YVR-YYC) 5 sold to Q (YVR-YWG) <b>bucket sold out</b>	
3	Q (YVR-YYC) - \$190	50	30 sold to Q (YVR-YWG) 9 sold to Q (YVR-YYC)	

# Multiple Stop Route



Bucket	Fares	Seats in Bucket	15 days before	Day of flight
1	Y (YVR-YWG) - \$800	30	5 sold to Y(YVR-YWG)	22 sold to Y(YVR-YWG)
2	Y (YVR-YYC) - \$400 Q (YVR-YWG) - \$425	20	15 sold to Y (YVR-YYC) 5 sold to Q (YVR-YWG) <b>bucket sold out</b>	15 sold to Y (YVR-YYC) 5 sold to Q (YVR-YWG) <b>bucket sold out</b>
3	Q (YVR-YYC) - \$190	50	30 sold to Q (YVR-YWG) 9 sold to Q (YVR-YYC)	30 sold to Q (YVR-YWG) 9 sold to Q (YVR-YYC) 6 sold to Y (YVR-YYC)

# Multiple Stop Route

YVR  
Vancouver

YYC  
Calgary

YWG  
Winnipeg

Bucket	Fares	Seats in Bucket	15 days before	Day of flight
1	Y (YVR-YWG) - \$800	30	5 sold to Y(YVR-YWG)	22 sold to Y(YVR-YWG)
2	Y (YVR-YYC) - \$400 Q (YVR-YWG) - \$425	20	15 sold to Y (YVR-YYC) 5 sold to Q (YVR-YWG) <b>bucket sold out</b>	15 sold to Y (YVR-YYC) 5 sold to Q (YVR-YWG) <b>bucket sold out</b>
3	Q (YVR-YYC) - \$190	50	30 sold to Q (YVR-YWG) 9 sold to Q (YVR-YYC)	30 sold to Q (YVR-YWG) 9 sold to Q (YVR-YYC) 6 sold to Y (YVR-YYC)

Final sales

YVR-YYC  
Y - 21  
Q - 9

YVR-YWG  
Y - 22  
Q - 35

Total seats sold: 87